

To Enjoy Working for a Japanese Company

-Understanding Japanese Society and Basic Business Skills in Japan-

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Introduction

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< Seminar Introduction >

Skill of Japanese language
not needed

Program 1: Let's learn about the characteristics of Japanese society

< Features of Japanese society different from other cultures >

Program 2: Characteristics of work in Japanese companies

< Uniqueness of Japanese companies >

Program 3: Let's learn communication skills in Japanese companies

< How to communicate well in a Japanese company >

Program 4: Let's learn basic business skills in Japanese companies

< Japanese style business skills for daily work >

Section 1: High Context Culture

(4) What is the unique communication style of Japan ?

Reading The Air



- ▶ Attendees discussing a project called CEO's baby.
- ▶ Reading The Air attendees careful not to speak critically about the project.
- ▶ A new employee remarked "There are a lot of problems with this project".
- ▶ Later, the new employee warned by others to Read The Air.

Section 1: High Context Culture

(4) What is the unique communication style of Japan ?

Unspoken Common Understanding



Would you like some rice-in-tea?



Don't say

Yes, please.

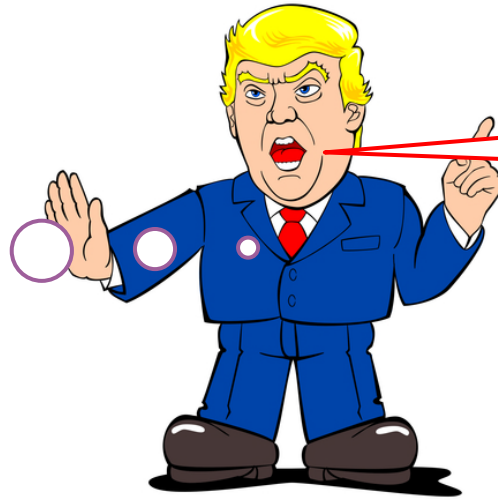
It's time for you to go home



Section 2: Hon-ne And Tatemae

(1) What is Hon-ne And Tatemae?

If I can realize this policy,
my name will remain
forever in the history of
this country as a great
politician



My policies will surely
bring prosperity to
the people.

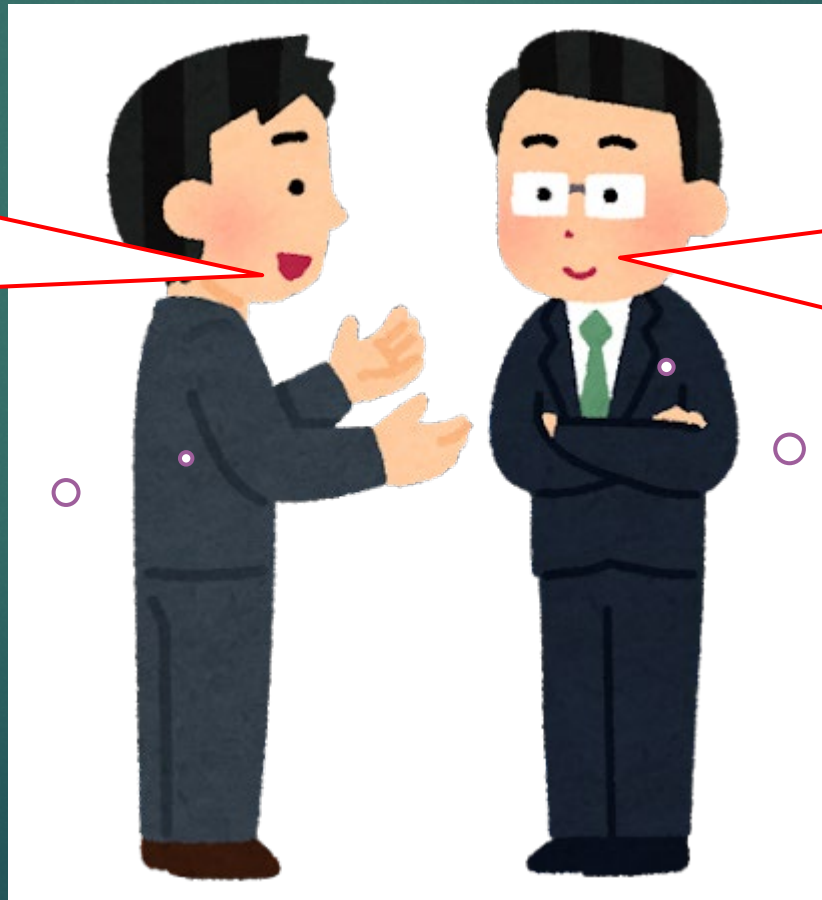
- ▶ What politician actually thinks is Hon-ne.
- ▶ What he says is Tatemae.
- ▶ Hon-ne And Tatemae is used more extensively in Japan both in daily life and business.

Section 2: Hon-ne And Tatemae

(2) Why do Japanese people often use Hon-ne And Tatemae?

Only the governing party can lead this country now. I will definitely vote for the governing party. What do you think, Mr. B?

Supporting governing party



Well, the governing party is certainly doing their best. By the way, about today's dinner...

Supporting minority party